

Workforce Management Centre is a leading Talent Management, Strategy and Organizational Development Consulting solutions provider in Nigeria. We provide top-class and cutting-edge consulting services, serving both the private and public sectors of the Nigerian economy.

The Learning and Performance (L&P) Group of WPMC is a dominant player in the 'learning space' of Corporate Nigeria, consistently bridging, via learning, organizational competency gaps and also deploying learning interventions to address future competencies that will be required to deliver business results on the long term.

Our workshops are designed to equip our delegates with the knowledge, skills and characteristics required to achieve spectacular results and offer a unique experiential design that is unlike traditional training courses. All our courses offer several cutting-edge tools, templates, assessments and activities for immediate implementation.

We hereby present our 2012 Training Calendar of distinctive courses, aimed at helping organizations and individuals deliver on their goals and objectives in 2012.

	COURSE	DATE	DURATION	TARGET AUDIENCE
1	Developing & Executing HR Strategy <i>- Effective Design and Implementation techniques</i>	Feb 1st - 3rd, 2012	3 days	HR Directors, Managers, HR Policy Advisors, Employee Relations Managers, Communications Managers, OD Specialists
2	Employee Relations, Engagement & Retention Strategies for HR Professionals <i>- Building a 'best-place-to-work' organization</i>	Feb 21st - 22nd, 2012	2 days	HR Professionals responsible for Employee Relations and Welfare, Change Managers, Managers and Team Leads
3	Employee Performance Management For Line Managers <i>- Effective performance planning, monitoring, review & development workshop</i>	Feb 22nd - 24th, 2012	3 days	Senior & Middle level managers, Project managers, persons responsible for supervising and managing a team or unit
4	Financial Modeling & Forecasting Techniques Using Ms Excel <i>- Models, tools and techniques that create real value</i>	Mar 19th - 23rd, 2012 Nov 12th - 16th, 2012	5 days	Individuals in the Corporate Treasury function, Corporate financiers and Investment bankers, Financial Controllers, Business & Financial Analysts
5	HR Business Partnering <i>- Strategy, Design & Implementation</i>	Mar 22nd - 24th, 2012	3 days	HR practitioners interested in learning the practical aspect of the HRBP model; Business Partners, Line/Business Managers & Consultants
6	Professional Sales & Marketing Skills Programme <i>- Pitching for and winning profitable businesses</i>	Mar 21st - 23rd, 2012	3 days	Sales Consultants, Business Development Executive, Sales Team Leads, Sales Associates & Brand Managers
7	Developing Business Acumen & Financial Intelligence Workshop For Managers & Senior Executives	Apr 18th - 20th, 2012	3 days	Middle & Senior Level Managers; Line Managers of different functional units; Team Leads or Project Managers; HR Professionals
8	Managing To Excel <i>- Effective managerial/supervisory skills programme</i>	Apr 25th - 27th, 2012	3 days	New Managers with no previous experience in a managerial role, or Managers assuming a higher responsibility
9	Certificate In Strategic Talent Management <i>- Building capabilities to delivering exceptional value through the right people</i>	Apr 25th - 27th, 2012	3 days	Talent Management Team, HR Executives, HR Managers and Officers, Learning & Development Managers & Officers, OD Specialists
10	Psychology of Learning <i>- Strategies for getting the best out of learning & development interventions</i>	May 10th - 11th, 2012	2 days	Learning & Development Professionals, Talent Management Specialists, Policy Advisors, Employee Relations Managers
11	Employment Law & Contract For HR Professionals <i>- Helping your organisation mitigate risks and deliver sustainable value</i>	May 24th - 25th, 2012	2 days	HR Managers, Legal Officers in the public and private organizations, Personnel/Admin Managers, Ind. Relations Managers, Union Executives
12	The Line Manager As A Coach, Mentor And Talent Developer <i>- Achieving result through people</i>	May 23rd - 25th, 2012	3 days	Team leaders, Field Directors, HR Professionals, Learning and Development Professionals, Line Managers, Supervisors
13	High Impact Presentation Skills For Managers <i>- Communicating for impact and result</i>	Jun 13th - 15th, 2012	3 days	Sales Representatives, Sales Team Lead and Sales Consultants; Middle & Senior Managers; Individuals seeking to build their presentation skills
14	Certificate In Competency Modeling In HRM <i>- Strategy, design & implementation course overview</i>	Jun 20th - 22nd, 2012	3 days	HR Managers and Officers, Learning and Development Specialists, Recruitment Specialists, Internal HR Personnel, Consultants
15	Effective Pension Fund Management & Administration	Jun 20th - 22nd, 2012	3 days	Pension Fund Managers, Pension Fund Custodians, Customer Service Representatives working in Pensions, Pension Business Devlpmt officers
16	Provoking Productivity <i>- Strategies for becoming an excellent & high performing individual</i>	Jun 11th - 13th, 2012	3 days	HR Managers & Officer, Line Managers, Supervisors
17	Certificate In ROI of L&D <i>Running training as a business and showing real result</i>	Jul 25th - 26th, 2012	2 days	L&D practitioners, OD practitioners, Training Executives, Officers and Trainers who want to contribute significantly to their organizations
18	Competency Based Interviewing Skills For Line Managers <i>Strategies for getting the right people for the right role at the right time</i>	Jul 26th - 27th, 2012	2 days	Line Managers & Senior Executives involved in the final stages of the selection process & are keen to master Competency-based Interviewing
19	Managing People For Strategic Advantage <i>Getting results through people</i>	Aug 8th - 10th, 2012	3 days	Line Managers, Business Managers; all Consultants who desire to add greater value to their Clients; Supervisors & Team Heads
20	Certificate In Job Management <i>Effective Job design, analysis, description, evaluation and grade structures</i>	Aug 14th - 16th, 2012	3 days	HR Managers/Specialists, Line Managers/Supervisors seeking the knowledge of writing job profiles & implementing job evaluation techniques
21	Strategic Thinking And Execution Master Class For Managers And Senior Managers	Aug 21st - 23rd, 2012	3 days	Managers and Senior Managers, Heads of Strategic Business Units (SBUs), Team Leads and Business Managers
22	Leaders As Teachers <i>- Unlocking the teaching potentials of your Company's top performers</i>	Sep 13th - 14th, 2012	2 days	HR Leaders & Professionals as well as Business Executives who wish to make coaching & learning a part of their formula for success
23	Certificate In Strategic Workforce Planning & HR Analytics <i>- Effective tools and best practices techniques</i>	Sep 12th - 14th, 2012	3 days	HR practitioners, Business Partners who desire to function better and optimally in their roles. Line/Business Managers & Consultants
24	Strategic Relationship Management & Networking Skills <i>- Developing capacities to build and deepen business relationships</i>	Sep 26th - 28th, 2012	3 days	Customer Service Officers, Business Development, Managers, Customer Relationship Managers, Sales Representatives, Team Lead & Consultants
25	The Art And Practices Of Effective Leadership <i>- Practical guides for becoming an exceptional leader</i>	Oct 17th - 19th, 2012	3 days	Business Leaders, Senior Executives, Managers, Supervisors, Professionals in Leadership Position
26	Certificate In Career Management & Succession Planning <i>- Strategies, tools & techniques for ensuring business continuity</i>	Oct 17th - 19th, 2012	3 days	Executives, Heads, Directors, Senior Managers & Team Heads, HR professionals, People Development Officers & Career Development specialists
27	Building, Managing And Leading A High Performance Team For Line Managers & Supervisors	Oct 25th - 26th, 2012	2 days	Team Leads, Executive Managers, Line Managers Supervisors, Human Resource Officers & those responsible for performance of teams
28	Developing Business Acumen & Financial Intelligence Workshop For HR Managers	Nov 14th - 16th, 2012	3 days	Middle & Senior Level Managers; Line Managers of different functional units; Team Leads or Project Managers; HR Professionals
29	Emotional Intelligence For Managers <i>- The science of managing self and leading others successfully</i>	Nov 21st - 22nd, 2012	2 days	Individuals interested in developing in-depth acumen in emotional intelligence; Senior & Middle level managers
30	Effective Facilities Management Programme	Dec 3rd - 4th, 2012	2 days	Facility Managers and Supervisors